

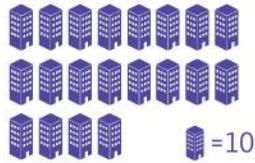
Bringing it all together



19,800 employees globally



Over 200 offices



Across more than

170 countries

Providing high quality telecommunications services since

1846

Revenues of more than

£7bn in 2012/13

We serve around

7,000 corporate & public sector customers



Helping Unilever grow its business, while reducing its environmental footprint

"Few companies can offer such world-class, global, innovative and sustainable solutions to help us achieve our ambitious vision."



Maximising supply chain performance for Rodenstock

"The BT network is an essential component in the realisation of our corporate IT strategy. It helps streamline the supply chain, enables cost effective manufacture, and supports growth into emerging markets, especially in Asia."



We have relationships with 25 universities globally, including Cambridge, MIT and Tsinghua



We carried every call, byte of data, image and sports report for the London 2012 Olympic and Paralympic Games.



Helping Fiat race ahead with global network outsourcing

"The BT outsource solution has allowed FIAT Group companies to focus on core business and deliver efficiency gains and productivity improvement without needing to worry about the IT environment."



Managing a global infrastructure across 119 countries for British American Tobacco

"We were impressed with BT's extensive global network, their desire and ability to improve the services continuously through innovation."



Empowering a financial services transformation in a changing market for Standard Life

"Working very closely with BT, we achieved the migration in an incredible seven months. Our experience is that normal transformation programmes of this type would take about three-and-a-half years. That's a six-fold improvement."



BT has a total worldwide portfolio of more than 4,300 patents and applications



BT has invested more than £3.8bn in R&D over the last five years

Experts say

- **A Leader**
Gartner Magic Quadrant for Global Network Service Providers, March 2013*
- **Outstanding overall product viability**
Gartner's Critical Capabilities for Pan-European Network Services March 2013*
- **A Leader**
Gartner Magic Quadrant for Communications Outsourcing and Professional Services October 2013*
- **Highly ranked**
Dow Jones Sustainability World Index (achieving 92% in 2012)

94% of the FTSE100 companies

74% of the Fortune 500 companies

100% of Interbrand's top 50 annual ranking of the world's most valuable brands

Find out more about our global capabilities at <http://www.bt.com/globalservices/aroundtheworld>

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15 November 2013
All data drawn from current BTG Fact Pack, next sales check led 01.14